

Wednesday, May 29th , 2024	
02:30 PM	Registration at Hotel Eurostars, Friedrichstr. 99, 10117 Berlin
03:00 PM	<p>Welcome</p> <p>Product overview:</p> <ul style="list-style-type: none"> • RETI-port/scan 21 Overview of the different models Stimulators: <ul style="list-style-type: none"> ○ New Ganzfeld SCM ○ Ganzfeld Q450 C / SC ○ BABYflash E130 ○ MINIGanzfeld I8 ○ Stimulator Monitor TFT 19" • RETI-map
04:00 PM	<p>Upgrades</p> <ul style="list-style-type: none"> ○ XP – ○ Win7 ○ upgrade auf Win10, new device 04-03.2 <p>Market analysis</p> <ul style="list-style-type: none"> • Competitors • Price list: • Tender specification • How is the market in your area? • What can we do to grow the market share? • How do you see the forecast in your area? • Exhibition / courses • After Heidelberg course - Roland course engineers! • Accessories <hr/> <p>Service price list</p> <ul style="list-style-type: none"> • Team Viewer conditions (2 years free) • Warranty, service charge
06:00 PM	<p>ROLAND CONSULT</p> <ul style="list-style-type: none"> • Introduction of new management team
07:00 PM	Dinner at the Eurostars Berlin Discussion, questions, suggestions, and ideas

Distributor Meeting

Sales + Service + Application

Thursday, May 30th, 2024					
9:00 AM	Dr. N. Hassan Lecture: Clinical Applications for Electrophysiology				
9:45 AM	Working in groups				
	<table border="1"> <tr> <td> Sales Group: “Installation RETI-port/scan 21” Installation Training <ul style="list-style-type: none"> • Connect all parts • Input Power check, label, Function check • Noise 50 Hz and grounding check • Software settings, Setting time for inspection • Clinic Address, License request • Trouble shooting for installation • Error messages • Test-Box different models SH1 for Service • Installation report FB-38.04.2 • Training report FB-38.04.3 • Device book </td> <td> Service Group: “Installation RETI-port/scan 21” Installation Training <ul style="list-style-type: none"> • Connect all parts • Input Power check, label, Function check • Noise 50 Hz and grounding check • Software settings, Setting time for inspection • Clinic Address, License request • Trouble shooting for installation • Error messages • Test-Box different models SH1 for Service • Installation report FB-38.04.2 • Training report FB-38.04.3 • Device book </td> </tr> </table>	Sales Group: “Installation RETI-port/scan 21” Installation Training <ul style="list-style-type: none"> • Connect all parts • Input Power check, label, Function check • Noise 50 Hz and grounding check • Software settings, Setting time for inspection • Clinic Address, License request • Trouble shooting for installation • Error messages • Test-Box different models SH1 for Service • Installation report FB-38.04.2 • Training report FB-38.04.3 • Device book 	Service Group: “Installation RETI-port/scan 21” Installation Training <ul style="list-style-type: none"> • Connect all parts • Input Power check, label, Function check • Noise 50 Hz and grounding check • Software settings, Setting time for inspection • Clinic Address, License request • Trouble shooting for installation • Error messages • Test-Box different models SH1 for Service • Installation report FB-38.04.2 • Training report FB-38.04.3 • Device book 		
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11:00 AM	Coffee Break				
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04:00 PM	Dr. M. Farouk Lecture: What questions for the doctor help us with the sale of electrophysiological devices?				
04:15 PM	Distributor Test: 15 questions for Medical Device Consultant of Roland Consult products				
04:45 PM	Test results and certificates				
07:00 PM	Welcome Dinner Place: Weihenstephaner Berlin, Am Hackeschen Markt, Neue Promenade 5, 10178 Berlin 06:30 PM meeting in hotel lobby Eurostars (approx. 15 min walking)				